

THE LIST

RESEARCH BY JERRY ROTT
jrott@bizjournals.com
716-541-1619

REORDERING THE LIST

Top 10 companies based on number of full-time employees

Rank/Company	Employees
1. L.P.Ciminelli Inc.	190
2. The L.C. Whitford Co. Inc.	150
3. Manning Squires Henning Co. Inc.	150
4. Mollenberg-Betz Inc.	120
5. Kulback's Construction Inc.	80
6. Lehigh Construction Group	64
7. E.E. Austin & Son Inc.	50
8. Turner Construction Co.	49
10. Concept Construction Corp.	47

NOTES

Data provided by the firms and not subject to verification. DND—Did not disclose.

*Where data were unavailable 2012 data was used.

It is not the intention of this list to endorse the participants or to imply that a firm's size or numerical rank indicates its quality of service. We reserve the right to edit entries or delete categories for space considerations.

COMING UP: FUTURE LISTS

Multi-generation owned businesses, May 24

Web design firms, May 31

Physical therapy facilities, June 7

Top contractors

Ranked by 2012 gross billings in WNY

RANK/ PRIOR RANK		PHONE WEBSITE	GROSS WNY BILLINGS/ COMPANY BILLINGS/ EMPLOYEES	TWO NOTABLE PROJECTS	% PRIVATE/ GOVERNMENT	WHY CEO/ YEAR FOUNDED IN WNY
1 1	L.P.Ciminelli Inc. 2421 Main St. Buffalo, NY 14214	855-1200 lpcciminelli.com 716-854-6655	\$380 million \$380 million 190	Erie County Medical Center Corp. Master Plan project, Niagara Falls City School Capital Program	59% 41%	Louis Ciminelli 1961
2 2	Turner Construction Co. 50 Lakefront Blvd. Buffalo, NY 14202	853-1900 turnerconstruction.com	\$127 million \$8.57 billion 49	Kaleida Gates Vascular Institute, Buffalo State Houston Gym renovations	DND DND	Ronald Kukowski rkukowski@cco.com 1908
3 4	Manning Squires Henning Co. Inc. 8426 Seven Springs Road Batavia, NY 14021	585-343-5365 mshco.com	\$70.9 million \$70.9 million 190	Buffalo State New Technology Bldg., Buffalo Public School 18	29% 71%	Gary Squires gary@mshco.com 1958
4 6	Concept Construction Corp. 2555 Transit Road Elma, NY 14059	675-9171 conceptconstruction.com	\$49.7 million \$49.7 million 40	Wyndham Garden Hotel and Suites and Apartments, Orchard Fresh Market	50% 50%	B. Michael Shultz 1974
5 NR	Mollenberg-Betz Inc. 300 Scott St. Buffalo, NY 14204	614-2473 mollenbergbetz.com	\$47 million \$51 million 120	DND	DND DND	H. Van Mollenberg 1910
6 8	Kulback's Inc. 2 Wending Court Lancaster, NY 14006	681-1600 kulbacks.com	\$41.02 million \$42.3 million 60	Center court housing Niagara Falls	100% 0	David Kulbacki david@ kulbackconstruction.com 1962
7 3	The L.C. Whitford Co. Inc. 164 N. Main St. Wellsville, NY 14895	585-593-3601 lcwhitford.com	\$41 million \$45 million 150	NYSOT emergency highway repair contracts	40% 60%	L. Bradley Whitford 1916
8 5	Savarino Cos. 95 Perry St. Buffalo, NY 14203	332-5959 savarinocompanies.com	\$31 million \$41.9 million 26	UB Educational Opportunity Center, Northeast Branch YMCA	69% 39%	Samuel Savarino sam@savarinocompanies.com 2001
9 7	Lehigh Construction Group Inc. 4327 South Taylor Road Orchard Park, NY 14217	662-2151 lehighconstructiongroup.com	\$26.3 million \$26.3 million 64	Beverage distribution center addition for Try-It, dining room expansion and new cafe for canterbury woods	100% 0%	David Krausz 1984
10 NR	E.E. Austin & Son Inc. 4 Carter St. Falconer, NY 14733	665-3316 ee.austin.com	\$25 million \$75 million 50	WCA Hospital ED, Clean General Hospital Outpatient Surgery Center	75% 25%	Clement Austin clement@ee.austin.com 2000
11 9	Clever Construction Management Inc. 348 Harris Hill Road Williamsville, NY 14221	688-8640 clevermanagement.com	\$24.6 million \$24.6 million 10	DND	100% 0%	Michael Joseph mjoseph@ clevermanagement.com 1993
12 13	Calamar 3949 Forest Parkway Wheatfield, NY 14210	693-0006 calamar.com	\$21 million \$21 million 21	People Inc. - Orchard Housing, Waiting Nurse Association and DeGraff adult day care	100% 0%	Kenneth Fransak kfransak@calamar.com 1990
12 10	Researsts Construction Corp. 1115 Delaware Ave. Buffalo, NY 14209	883-1980 researstsconstruction.com	\$21 million \$21 million 17	SUNY Fredonia Dodge and LoGessie hall	50% 50%	David Researsts dave@researstsconstruction.com 1987
14 11	Lamparelli Construction Co. Inc. 590 Kennedy Road Cheektowaga, NY 14227	891-8599 lamparelliconstruction.com	\$15 million \$15 million 40	Beechwood Nursing Home, Keller Chevrolet	85% 15%	Paul Lamparelli paul@ lamparelliconstruction.com 1994
15 15	The Krog Corp. 4 Centre Drive Orchard Park, NY 14217	667-1234 krogcorp.com	\$13 million \$13 million 50	Welded Tube USA, Lake Erie Commerce Center	90% 10%	Peter Krog 1976

Who's Number One?

...and Number Two, and Number Three, and Number Four, and Number Five, and...



Every week, Research Director Jerry Rott ranks Western New York's leaders in a variety of industries. Contact him at 541-1619 or jrott@bizjournals.com to make sure your company is ranked for The List.

Coming up: Web Designers, Insurance Agencies, PT's, Public Cos.